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DAL June 2020 E-Message

Dear Friend of DAL,

Is your Credit Department ready to minimize write-offs for the restart?

The past few months gave us a detour no one expected. Collections is a risky business and with the current shift, there is a new paradigm. Deciding next best steps for your credit & collection department may leave you asking if you are truly ready.

Don't let that be you.

Take the steps NOW to be sure you are restart ready. Here are a few actions that some of our clients are pursuing:

1. Updating their Credit Policy for changes that are needed in these times.

The DAL Red Flags Warnings might be of value to give you a start on your updated credit policy timeline.

2. Preparing their credit & collection team with the new language that COVID-19 has brought to the table. Is your team prepared?

Check out the DAL Snapshot - 30 Questions to Ask Now in Credit

3. Credit Scoring has changed. Have you revised your credit scoring model?

For some ideas to get started, listen to Scott Blakeley, Esq. speak on COVID and Its Impact on Credit Scoring

As we all hit restart and begin moving forward, make sure your credit and collection team is given the resources ready to work for your organization and climb back with confidence.

As always, the DAL Team stands behind you. As an extension of your credit department, DAL can adapt with you. For a complimentary account review to assess your current needs and changing landscape, please contact your DAL Account Manager to discuss your options:

DAL, Inc. | DAL Customer Service
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Don't delay and ignore Red Flags, Place your claim with DAL today.

Additional Resources



Upcoming Events

- **NACM Online Credit Congress**
June to August 31, 2020
- **NACM Webinar: A Legal View of the Pandemic's Impact** - June 24, 2020
- **CRF Week** - July 20-24, 2020

[Read more](#)

Choose your quarantine "Meme"

There's no question these are stressful times. Take a few minutes to step away, take a deep breath and enjoy these memes on:

- #social distancing
- #toilet paper
- #myWFHroutine

[Read more](#)

[DAL Credit & Collection COVID-19 Resource Center](#)

Visit the DAL Credit & Collection Resource Center for the most current updates on court openings, state-by-state mandates, webinars, whitepapers, government resources, analytics, and more to empower you and your department through this crisis.

Stayed informed and connected with DAL
~ Follow us on:

